



# SCI Products Inc.

A DIVISION OF STABLER COMPANIES INC.

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To: All Work Area Protection Corp. / Precision Solar Controls Inc. / SCI Products Inc. Distributors and Customers

From: Richard Bielski, President, SCI Products Inc.

Date: January 15, 2008

Subject: Sale of Stabler Companies Inc.

The sale of Stabler Companies Inc. and its subsidiaries, Work Area Protection Corp., Precision Solar Controls Inc., SCI Products Inc. and its other divisions, was completed on January 11, 2008, to New Enterprise Stone and Lime Company (NESL) in New Enterprise, Pennsylvania.

"The acquisition of Stabler enables us to diversify our offerings of products, services and materials," said Donald L. Detwiler, president and CEO of New Enterprise. "Employees and clients will see few changes in Stabler's operations."

James Van Buren, Vice President-Development, COO of NESL, will operate as president of Stabler Companies Inc. and be responsible for this division of NESL.

The philosophy of NESL, when purchasing businesses, is to continue to run them as separate entities, as they were prior to the sale. This philosophy holds true with the purchase of Stabler Companies Inc. Work Area Protection Corp., Precision Solar Controls Inc., and SCI Products Inc. will continue to provide you the quality products and service for which we are known.

A news release regarding the sale is enclosed. If you have any questions regarding the sale of Stabler Companies Inc., please feel free to give me a call.

Sincerely,

Richard Bielski  
President, SCI Products Inc.  
Vice President, Work Area Protection Corp. / Precision Solar Controls Inc.

RB/sg  
Enclosure



# NEWS

## New Enterprise Stone & Lime Co., Inc.

**FOR IMMEDIATE RELEASE  
CONTACT:**

### **New Enterprise Stone & Lime Co., Inc. acquires Stabler Companies Inc.**

NEW ENTERPRISE, Pa. (Jan. 11, 2008) -- New Enterprise Stone & Lime Co., Inc. announced today it has acquired Stabler Companies Inc., a producer of construction materials and highway contractor in Pennsylvania and supplier of construction related safety services throughout the United States.

“The acquisition of Stabler enables us to diversify our offerings of products, services and materials,” said Donald L. Detwiler, president and CEO of New Enterprise. “Employees and clients will see few changes in Stabler’s operations.”

Stabler, based in Harrisburg, PA and founded 67 years ago, has approximately 1,200 employees. There are no plans for workforce reductions as a result of the acquisition. The acquisition price was not disclosed.

Chief Executive Officer Cyril Dunmire, President Paul Shannon and Executive Vice President Robert McCann have announced their retirement from Stabler after many years of service. James Van Buren has been named President of Stabler and will also continue in his role as Vice President of Development and Chief Operating Officer of New Enterprise.

Stabler, a privately held firm, operates 16 aggregate and sand quarries in the eastern part of Pennsylvania. With its subsidiaries, it is a vertically integrated construction materials supplier, highway contractor, and highway construction safety service and equipment provider. Stabler produces work-zone traffic control equipment such as solar message boards, crash attenuators, signs, barricades and traffic cones.

Stabler’s subsidiaries are Eastern Industries Inc., Protections Services Inc., Work Area Protection Corp., Stabler Development Company, SCI Products, Inc., Precision Solar Controls Inc., ASTI Transportation Systems Inc., EII Transport Inc. and Elco-Hausman Construction Corp.

New Enterprise Stone & Lime Co., Inc., also privately held, is a vertically integrated construction materials supplier and highway contractor headquartered in New Enterprise, PA. New Enterprise employs about 2,500 employees.

New Enterprise mines aggregates from its quarries, produces ready mixed concrete, pre-stressed/pre-cast concrete, concrete block and hot mix asphalt, which are used in many of its construction projects.